



## Genesis Land Development Corp. Announces Renewal of its Normal Course Issuer Bid

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*For Immediate Release*

**CALGARY, October 7, 2020** – Genesis Land Development Corp. (the "Company" or "Genesis") (TSX:GDC) is pleased to announce that the Toronto Stock Exchange (TSX) has accepted a notice filed by Genesis to renew its Normal Course Issuer Bid ("Bid") for a one year period. The Bid will commence on October 13, 2020 and will terminate on the earlier of: (i) October 12, 2021; and (ii) the date on which the maximum number of Genesis common shares ("Common Shares") that may be purchased pursuant to the Bid have been purchased. Purchases of Common Shares under the Bid will be effected through the facilities of the TSX or alternative Canadian trading systems at the market price at the time of purchase. All Common Shares purchased pursuant to the Bid will be cancelled.

The Company's board of directors and management believe that the market prices of the Common Shares do not properly reflect the underlying value of the Company's assets and business and, accordingly, the purchase by the Company of Common Shares pursuant to the Bid constitutes an appropriate investment of corporate funds which will benefit both the Company and its shareholders.

Pursuant to the Bid, Genesis may purchase for cancellation up to 2,098,885 Common Shares, which is 5% of Genesis' issued and outstanding Common Shares as at September 30, 2020. The purchase price of the Common Shares is restricted to a maximum of \$3.00 per Common Share and an overall maximum of \$6,296,655. The Company intends to monitor these restrictions and, subject to TSX approval, make any appropriate alterations in accordance with the Bid from time to time. Pursuant to the rules of the TSX, the maximum number of Common Shares that the Company may purchase in any one day is 5,040 Common Shares or 25% of the Company's average daily trading volume of 20,161 Common Shares on the TSX in the six months ended September 30, 2020. Genesis may also make one block purchase per calendar week which exceeds the daily purchase restriction in accordance with TSX rules.

Effective October 13, 2020, the Company has arranged to renew the automatic share purchase plan with Stifel Nicolaus Canada Inc., the designated broker under the Bid, to facilitate the purchase of Common Shares pursuant to the Bid based on parameters established by the Company.

Pursuant to a previous notice of intention to conduct a normal course issuer bid under which Company sought and received approval from the TSX to purchase up to 2,109,016 Common Shares for the period October 10, 2019 to October 9, 2020, the Company had purchased, as of September 30, 2020, 210,004 Common Shares on the open market at an average purchase price of \$1.62 per share. As of September 30, 2020, 41,977,715 Common Shares were issued and outstanding with a public float of 11,845,752 Common Shares.

### **About Genesis**

Genesis Land Development Corp. is a land developer and residential home builder in the Calgary Metropolitan Area. The Corporation's common shares are listed on the Toronto Stock Exchange (TSX: GDC).

## Contact Information

Iain Stewart, Chief Executive Officer  
Wayne King, Chief Financial Officer  
6240, 333 – 96 Ave NE Calgary AB T3K 0S3  
403-265-8079  
genesis@genesisland.com  
www.genesisland.com

## Cautionary Statement Regarding Forward Looking Information

*This press release contains certain statements which constitute forward looking statements or information ("forward-looking statements") within the meaning of applicable securities legislation. This information includes but is not limited to Genesis' intentions with respect to the normal course issuer bid and purchases thereunder and the effects of purchases under the bid. Although Genesis believes that the anticipated future results, performance or achievements expressed or implied by the forward-looking statements are based upon reasonable assumptions and expectations, the reader should not place undue reliance on forward-looking statements because they involve assumptions, known and unknown risks, uncertainties and other factors many of which are beyond the Company's control, which may cause the actual results, performance or achievements of Genesis to differ materially from anticipated future results, performance or achievement expressed or implied by such forward-looking statements. Accordingly, Genesis cannot give any assurance that it will complete any purchases under the normal course issuer bid.*

*Factors that could cause actual results to differ materially from those set forth in the forward-looking statements include, but are not limited to: a change in Genesis' intention to purchase shares; the impact or unanticipated impact of general economic conditions in Canada, the United States and globally; the impact of contractual arrangements and incurred obligations on future operations and liquidity; local real estate conditions, including the development of properties in close proximity to Genesis' properties; timely leasing of newly-developed properties and re-leasing of occupied square footage upon expiration; dependence on tenants' financial condition; the uncertainties of real estate development and acquisition activity; the ability to effectively integrate acquisitions; fluctuations in interest rates; ability to access and raise capital on favorable terms; the impact of newly-adopted accounting principles on Genesis' accounting policies and on period-to-period comparisons of financial results; not realizing on the anticipated benefits from transactions or not realizing on such anticipated benefits within the expected time frame; labor matters, governmental regulations, stock market volatility and other risks and factors described from time to time in the documents filed by Genesis with securities regulators in Canada available at [www.sedar.com](http://www.sedar.com), including Genesis' Annual Information Form under the heading "Risk Factors" and in Genesis' most recent interim report under the heading "Management's Discussion and Analysis". Furthermore, the forward-looking statements contained in this press release are made as of the date of this press release and, except as required by applicable law, Genesis does not undertake any obligation to publicly update or to revise any of the forward-looking statements, whether as a result of new information, future events or otherwise.*